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1. OVERVIEW OF RISK MANAGEMENT PROCESSES

Introduction

First National Bank of Botswana Limited (FNBB or the Bank) is a subsidiary of FirstRand EMA Holdings (Pty) Ltd (FREMA). FREMA is a wholly owned subsidiary of FirstRand Limited (FirstRand or the Group).

This Pillar 3 disclosure report is consistent with:

- i. the Bank of Botswana's Directive on the Revised International Convergence of Capital Measurement and Capital Standards for Botswana (Basel II Directive); and
- ii. the Basel Committee on Banking Supervision's (BCBS) Revised Pillar 3 Disclosure Requirements.

This report has been internally verified by the Bank's governance processes in line with the FNBB Pillar 3 disclosure policy, which describes the responsibilities and duties of senior management and the Board in the preparation and review of the Pillar 3 disclosure.

It aims to ensure that:

- minimum disclosure requirements of the Regulations, standards and directives are met.
- · disclosed information is consistent with the manner in which the Board assesses the Bank's risk portfolio.
- the disclosure provides a true reflection of the Bank's financial condition and risk profile.

1.1 Risk profile analysis

Capital adequacy

FNBB has maintained its strong capital position. Capital planning is undertaken on a three-year forward-looking basis and the level and composition of capital is determined taking into account business units' organic growth plans and stress-testing scenario outcomes. In addition, the bank considers external issues that could impact capital levels, which include regulatory and accounting changes, macroeconomic conditions and outlook.

Credit risk

FNBB Credit loss rates are within the risk appetite of FNBB. These are managed within the Credit Risk Management Framework.

Credit origination strategies are aligned to the FNBB macroeconomic outlook.

Market risk in the trading book

The interest rate risk asset class represented the most significant market risk in the trading book exposure as at 31 March 2018. The bank's market risk profile remained within risk appetite.

2. REGULATORY CAPITAL REQUIREMENTS

Consolidation of all group entities for accounting purposes is in accordance with IFRS and for regulatory purposes in accordance with the requirements of the Basel II Regulations. There are no differences in the manner in which entities are consolidated for accounting and regulatory purposes.

The capital planning process ensures that the total capital adequacy and Common Equity Tier 1 (CET1) capital ratios remain within or above targets across economic and business cycles. Capital is managed on a forward-looking basis. The Bank remains appropriately capitalised under a range of normal and severe stress scenarios, which includes ongoing regulatory developments and expansion initiatives

The currency used in this report is Pula and lowest denomination used is thousand (P'000).

Table 22: Basel III Common Equity Tier I Disclosure Template

commo	on Equity Tier I capital: instruments and reserves as at 31 March 2018 (P'000)	
1	Directly issued qualifying common share (and equivalent for non-joint stock companies) capital plus related stock surplus.	51,088
2	Retained earnings	2,487,848
3	Accumulated other comprehensive income (and other reserves)	-
4	Directly issued capital subject to phase out from CET1 CAPITAL (only applicable to non-joint stock companies)	-
5	Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1 CAPITAL)	-
6	Common Equity Tier I capital before regulatory adjustments	2,538,936
ommo	on Equity Tier I capital: regulatory adjustments	
7	Prudential valuation adjustments	-
8	Goodwill (net of related tax liability)	(26,963)
9	Other intangibles other than mortgage-servicing rights (net of related tax liability)	-
10	Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)	-
11	Cash-flow hedge reserve	-
12	Shortfall of provisions to expected losses	-
13	Securitisation gain on sale (as set out in paragraph 562 of Basel II framework)	-
14	Gains and losses due to changes in own credit risk on fair valued liabilities	-
15	Defined-benefit pension fund net assets	-
16	Investments in own shares (if not already netted off paid-in capital on reported balance sheet)	-
17	Reciprocal cross-holdings in common equity	-
18	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-
19	Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold)	-
20	Mortgage servicing rights (amount above 10% threshold)	-
21	Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	-
22	Amount exceeding the 15% threshold	_
		I.

Table 22: Basel III Common Equity Tier I Disclosure Template (continued)

Commo	n Equity Tier I capital: instruments and reserves as at 31 March 2018	(P'000)
23	of which: significant investments in the common stock of financials	-
24	of which: mortgage servicing rights	-
25	of which: deferred tax assets arising from temporary differences	-
26	National specific regulatory adjustments	_
27	Regulatory adjustments applied to Common Equity Tier I due to insufficient Additional Tier I and Tier II to cover deductions	-
28	Total regulatory adjustments to Common equity Tier I	(26,963)
29	Common Equity Tier I capital (CET1 CAPITAL)	2,511,973
Addition	nal Tier I capital: instruments	
30	Directly issued qualifying Additional Tier I instruments plus related stock surplus	-
31	of which: classified as equity under applicable accounting standards	-
32	of which: classified as liabilities under applicable accounting standards	
33	Directly issued capital instruments subject to phase out from Additional Tier I	-
34	Additional Tier I instruments (and CET1 CAPITAL instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)	-
35	of which: instruments issued by subsidiaries subject to phase out	-
36	Additional Tier I capital before regulatory adjustments	
	Gains and losses due to changes in own credit risk on fair valued liabilities	-
37	Investments in own Additional Tier I instruments	-
38	Reciprocal cross-holdings in Additional Tier I instruments	-
39	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above 10% threshold)	-
40	Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions)	-
41	National specific regulatory adjustments	-
42	Regulatory adjustments applied to Additional Tier I due to insufficient Tier II to cover deductions	-
43	Total regulatory adjustments to Additional Tier I capital	-
44	Additional Tier I capital (AT1)	-
45	Tier I capital (T1 = CET1 CAPITAL + AT1)	2,511,973
TierIcap	pital: regulatory adjustments	
46	Directly issued qualifying Tier II instruments plus related stock surplus	201,840
47	Directly issued capital instruments subject to phase out from Tier II	-
48	Tier II instruments (and CET1 CAPITAL and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier II)	-
49	of which: instruments issued by subsidiaries subject to phase out	_
	Unpublished Current Year's Profits	378,087
50	Provisions	195,175
51	Tier II capital before regulatory adjustments	775,102
	pital: regulatory adjustments	
52	Investments in own Tier II instruments	-
53	Reciprocal cross-holdings in Tier II instruments	-
54	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above the 10% threshold).	-

Table 22: Basel III Common Equity Tier I Disclosure Template (continued)

Common Equity Tier I capital: instruments and reserves as at 31 March 2018 (P'000)			
55	Significant investments in the capital banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions).	-	
56	National specific regulatory adjustments	-	
57	Total regulatory adjustments to Tier II capital	-	
58	Tier II capital (T2)	775,102	
59	Total capital (TC = T1 + T2)		
60	Total risk-weighted assets	17,714,026	

Capital	Capital ratios and buffers			
61	Common Equity Tier I (as a percentage of risk weighted assets)	14.18%		
62	Tier I (as a percentage of risk-weighted assets)	14.18%		
63	Total capital (as a percentage of risk weighted assets)	18.56%		
64	Institution specific buffer requirement (minimum CET1 CAPITAL requirement plus capital conservation buffer plus countercyclical buffer requirements plus G-SIB buffer requirement, expressed as a percentage of risk weighted assets)	-		
65	of which: capital conservation buffer requirement	-		
66	of which: bank specific countercyclical buffer requirement	-		
67	of which: G-SIB buffer requirement	-		
68				

Common Equity Tier I available to meet buffers (as a percentage of risk weighted assets)				
69	National Common Equity Tier I minimum ratio (if different from Basel III minimum)	-		
70	National Tier I minimum ratio (if different from Basel III minimum)	-		
71	National total capital minimum ratio (if different from Basel III minimum)	-		
Amounts	below the thresholds for deduction (before risk-weighting)			
72	Non-significant investments in the capital of other financials	-		
73	Significant investments in the common stock of financials	-		
74	Mortgage servicing rights (net of related tax liability)	-		
75	Deferred tax assets arising from temporary differences (net of related tax liability)	-		
Applicable caps on the inclusion of provisions in Tier II				
76	Provisions eligible for inclusion in Tier II in respect of exposures subject to standardised approach (prior to application of cap)	195,175		
77	Cap on inclusion of provisions in Tier II under standardised approach	195,175		
78	Provisions eligible for inclusion in Tier II in respect of exposures subject to internal ratings-based approach (prior to application of cap)	_		
79	Cap for inclusion of provisions in Tier II under internal ratings-based approach	-		
Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2015 and 1 Jan 2020)				
80	Current cap on CET1 CAPITAL instruments subject to phase out arrangements	-		
81	Amount excluded from CET1 CAPITAL due to cap (excess over cap after redemptions and maturities)	-		
82	Current cap on AT1 instruments subject to phase out arrangements	-		
83	Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	-		
84	Current cap on T2 instruments subject to phase out arrangements	-		
85	Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	-		

2.1 Capital requirements for credit risk

Portfolios subject to the standardised approach are disclosed separately for each portfolio.

Table 24: Capital Adequacy Quantitative Disclosures As at 31 March 2018 (P'000)		Minimum Canital
Portfolio	RWA	Minimum Capital Requirement
ON-BALANCE SHEET EXPOSURES		
Claims on Sovereign or Central banks	51,710	7,762
Claims on Public Sector Entities (PSEs) - one risk weight less favourable than sovereign	33,899	5,088
Claims on Banks	1,833,778	275,251
Claims on Corporates	2,993,081	449,259
Claims Included in the Retail Portfolios	2,938,758	852,430
Claims Secured by Residential Mortgage Property	1,117,576	167,749
Claims Secured by Commercial Real Estate	1,991,871	298,981
Other Assets	1,404,016	210,743
TOTAL ON-BALANCE SHEET AMOUNT	15,050,675	2,259,112
OFF BALANCESHEET EXPOSURES		
Commitments	64,953	9,749
Certain transaction-related contingent items such as performance bonds, bid bonds, warrantees and standby letters of credit related to particular transactions.	435,441	65,360
OTC Derivative transactions and credit derivative contracts	62,917	9,444
Total Failed Trades (sum Unsettled non-DvP trades and Failed non-DvP Trades)	-	-
TOTAL OFF-BALANCE SHEET AMOUNT	563,311	84,553
TOTAL EXPOSURE	15,613,986	2,343,665

2.2 Capital requirements for market risk

Standardised Measurement Approach

As at 31 March 2018 (P'000)		
RWA	Minimum Capital Requirement	
62,772	9,369	

2.3 Capital requirements for operational risk

Basic Indicator Approach

As at 31 March 2018 (P'000)			
RWA	Minimum Capital Requirement		
2,037,268	304.070		

2.4 Capital Adequacy ratio

Total and Tier I capital ratio - Standardised approach

Tier I capital	2,511,973
Tier II capital	775,102
Total Qualifying capital	3,287,075
Total Risk weighted Asset	17,714,026
Tier I capital ratio	14.18%
Total capital ratio	18.56%

2.5 Expanded Regulatory Balance Sheet

There is no difference between the regulatory consolidation and accounting consolidation.

Table 26: Expanded Regulatory Balance Sheet

	Balance sheet as in published financial statements	Under regulatory scope of consolidation	
	As at period end 31 March 2018	As at period end 31 March 2018	
	(P'000)	(P'000)	Reference
Assets			Kererence
Cash and balances at central banks	1,289,323	1,289,323	
Items in the course of collection from other banks	4,534	4,534	
Trading portfolio assets	93,536	93,536	
Financial assets designated at fair value	-	-	
Financial assets held to maturity	1,815,123	1,815,123	
Derivative financial instruments	55,698	55,698	
Loans and advances to banks	2 441,540	2 441,540	
Loans and advances to customers	15,165791	15,165791	
Reverse repurchase agreements and other similar secured lending	-	-	
Available for sale financial investments	999,108	999,108	
Current and deferred tax assets	15,556	15,556	
Prepayments, accrued income and other assets	869,425	869,425	
Investments in associates and joint ventures	-	-	
Goodwill and intangible assets	26,963	26,963	
of which goodwill	26,963	26,963	а
of which other intangibles (excluding MSRs)	-	-	b
of which MSRs	-	-	С
Property, plant and equipment	518,127	518,127	
Total assets	23,294,724	23,294,724	
Liabilities			
Deposits from banks	1,145,510	1,145,510	
Items in the course of collection due to other banks	-	-	
Customer accounts	16,899,360	16,899,360	
Repurchase agreements and other similar secured borrowing	-	-	
Trading portfolio liabilities	-	-	
Financial liabilities designated at fair value	-	-	
Derivative financial instruments	21,602	21,602	

Table 26: Expanded Regulatory Balance Sheet (continued)

	Balance sheet as in published financial statements	Under regulatory scope of consolidation	
	As at period end 31 March 2018	As at period end 31 March 2018	
	(P'000)	(P'000)	Reference
Assets			
Debt securities in issue	364,060	364,060	
Other borrowings	549,317	549,317	
Accruals, deferred income and other liabilities	836,144	836,144	
Current and deferred tax liabilities	203,502	203,502	
Of which DTLs related to goodwill	-	-	d
Of which DTLs related to intangible assets	-	-	е
(excluding MSRs)	-		
Of which DTLs related to MSRs	-	-	f
Subordinated liabilities	201,840	201,840	
Provisions	87,839	87,839	
Retirement benefit liabilities	-	-	
Total liabilities	20,309,174	20,309,174	
Shareholders' Equity			
Paid-in share capital	51,088	51,088	
of which amount eligible for CET1 CAPITAL	51,088	51,088	h
of which amount eligible for AT1	-	-	i
Retained earnings	2,879,273	2,879,273	
Revaluation Reserve	55,189	55,189	
Accumulated other comprehensive income	-	-	
Total shareholders' equity	2,985,550	2,985,550	

2.6 Extract of Basel III common disclosure

Table 27: Extract of Basel III common disclosure

		Component of regulatory capital reported by bank (P'000)	Source based on Reference numbers /letters of the balance sheet under the regulatory scope of consolidation from step 2.5
1	Directly issued qualifying common share (and equivalent for non-joint stock companies) capital plus related stock surplus.	51,088	h
2	Retained earnings	2,487,848	
3	Accumulated other comprehensive income (and other reserves)		
4	Directly issued capital subject to phase out from CET1 CAPITAL (only applicable to non-joint stock companies)		
5	Common share capital issued by subsidiaries and held by third parties (amount) allowed in group CET1 CAPITAL)		
6	Common Equity Tier I capital before regulatory adjustments	2,538,936	
7	Prudential valuation adjustments	-	
8	Goodwill (net of related tax liability)	26,963	a-d



2.7 Main features of the regulatory capital instruments

Table 28: Main features of regulatory capital instruments

	FNBB007	
1	Issuer	FIRST NATIONAL BANK BOTSWANA
2	Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)	ISIN: BW000001668
3	Governing law(s) of the instrument	Botswana
	Regulatory treatment	Tier 2 Capital
4	Transitional Basel III rules	Fully Compliant
5	Post-transitional Basel III rules	Fully Compliant
6	Eligible at solo/group/group and solo	Group
7	Instrument type (types to be specified by each jurisdiction)	Unsecured Subordinated Notes
8	Amount recognised in regulatory capital (Currency in mil, as of most recent reporting date)	BWP 161.84
9	Par value of instrument	BWP100
10	Accounting classification	Borrowings
11	Original date of issuance	1 December 2016
12	Perpetual or dated	10 Years No Call 5 Years
13	Original maturity date	1 December 2026
14	Issuer call subject to prior supervisory approval	Yes
15	Optional call date, contingent call dates and redemption amount	1 December 2021 Optional Call Date, Issuer Entitled To Redeem All Or Some Of The Notes
16	Subsequent call dates, if applicable	Not Applicable
	Coupons / dividends	Coupons Paid Quarterly
17	Fixed or floating dividend/coupon	Floating
18	Coupon rate and any related index	180 Basis Points Above The Bank Rate
19	Existence of a dividend stopper	None
20	Fully discretionary, partially discretionary or mandatory	Mandatory
21	Existence of step up or other incentive to redeem	Not Allowed
22	Noncumulative or cumulative	Not Applicable
23	Convertible or non-convertible	Not Applicable
24	If convertible, conversion trigger (s)	Not Applicable
25	If convertible, fully or partially	Not Applicable
26	If convertible, conversion rate	Not Applicable
27	If convertible, mandatory or optional conversion	Not Applicable
28	If convertible, specify instrument type convertible into	Not Applicable
29	If convertible, specify issuer of instrument it converts into	Not Applicable
30	Write-down feature	Not Applicable
31	If write-down, write-down trigger(s)	Not Applicable
32	If write-down, full or partial	Not Applicable
33	If write-down, permanent or temporary	Not Applicable
34	If temporary write-down, description of write-up mechanism	Not Applicable
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Notes are Subordinated to Claims of General Creditors and Claims of Depositors
36	Non-compliant transitioned features	Fully Compliant
37	If yes, specify non-compliant features	Fully Compliant

2.7 Main features of the regulatory capital instruments

Table 28: Main features of regulatory capital instruments

	FNBB008	
1	Issuer	FIRST NATIONAL BANK BOTSWANA
2	Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)	ISIN: BW0000001700
3	Governing law(s) of the instrument	Botswana
	Regulatory treatment	Tier 2 Capital
4	Transitional Basel III rules	Fully Compliant
5	Post-transitional Basel III rules	Fully Compliant
6	Eligible at solo/group/group and solo	Group
7	Instrument type (types to be specified by each jurisdiction)	Unsecured Subordinated Notes
8	Amount recognised in regulatory capital (Currency in mil, as of most recent reporting date)	BWP 40.00
9	Par value of instrument	BWP100
10	Accounting classification	Borrowings
11	Original date of issuance	1 December 2016
12	Perpetual or dated	10 Years No Call 5 Years
13	Original maturity date	1 December 2026
14	Issuer call subject to prior supervisory approval	Yes
15	Optional call date, contingent call dates and redemption amount	1 December 2021 Optional Call Date, Issuer Entitled To Redeem All Or Some Of The Notes
16	Subsequent call dates, if applicable	Not Applicable
	Coupons / dividends	Coupons Paid Semi-Annually
17	Fixed or floating dividend/coupon	Fixed
18	Coupon rate and any related index	7.48%
19	Existence of a dividend stopper	None
20	Fully discretionary, partially discretionary or mandatory	Mandatory
21	Existence of step up or other incentive to redeem	Not Allowed
22	Noncumulative or cumulative	Not Applicable
23	Convertible or non-convertible	Not Applicable
24	If convertible, conversion trigger (s)	Not Applicable
25	If convertible, fully or partially	Not Applicable
26	If convertible, conversion rate	Not Applicable
27	If convertible, mandatory or optional conversion	Not Applicable
28	If convertible, specify instrument type convertible into	Not Applicable
29	If convertible, specify issuer of instrument it converts into	Not Applicable
30	Write-down feature	Not Applicable
31	If write-down, write-down trigger(s)	Not Applicable
32	If write-down, full or partial	Not Applicable
33	If write-down, permanent or temporary	Not Applicable
34	If temporary write-down, description of write-up mechanism	Not Applicable
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Notes are Subordinated to Claims of General Creditors and Claims of Depositors
36	Non-compliant transitioned features	Fully Compliant
37	If yes, specify non-compliant features	Fully Compliant