

For the Quarter Ended 31 December 2020

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#### 1. Overview of Risk Management processes

#### Introduction

First National Bank Botswana Limited (FNBB or the Bank) is a wholly owned subsidiary of First National Bank Holdings (Botswana) and a part of the First Rand Group of Companies.

This Pillar 3 disclosure report is consistent with:

- i. the Bank of Botswana's Directive on the Revised International Convergence of Capital Measurement and Capital Standards for Botswana (Basel II Directive); and
- ii. the Basel Committee on Banking Supervision's (BCBS) Revised Pillar 3 Disclosure Requirements.

This report has been internally verified by the Bank's governance processes in line with the FNBB Pillar 3 Disclosure Policy, which describes the responsibilities and duties of Senior Management and the Board in the preparation and review of the Pillar 3 Disclosure.

It aims to ensure that:

- minimum disclosure requirements of the Regulations, Standards and Directives are met;
- disclosed information is consistent with the manner in which the Board assesses the Bank's risk portfolio; and
- the disclosure provides a true reflection of the Bank's financial condition and risk profile.

#### 1.1 Risk profile analysis

#### **Capital adequacy**

FNBB has maintained its strong capital position. Capital planning is undertaken on a three-year forward-looking basis and the level and composition of capital is determined taking into account business units' organic growth plans and stress-testing scenario outcomes. In addition, the Bank considers external issues that could impact capital levels, which include regulatory and accounting changes, macro-economic conditions and outlook.

#### **Credit Risk**

FNBB Credit loss rates are within the risk appetite of FNBB. These are managed within the Credit Risk Management Framework. Credit origination strategies are aligned to the FNBB macroeconomic outlook.

#### THIRD LINE OF CONTROL

The Interest Rate Risk Asset Class represents the most significant Market Risk in the trading book exposure as at 31 December 2020. The bank's Market Risk profile remained within risk appetite. Market Risk was managed within the Board acceptable limits.

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### 2. REGULATORY CAPITAL REQUIREMENTS

Consolidation of all FNBB Group entities for accounting purposes is in accordance with IFRS, and for regulatory purposes in accordance with the requirements of the Basel II Regulations. There are no differences in the manner in which entities are consolidated for accounting and regulatory purposes.

The are no restrictions, or other major impediments, on the transfer of funds or regulatory capital within the FNBB Group. There are no capital deficiencies in any of the subsidiaries that are not included in the consolidation for regulatory purposes.

The capital planning process ensures that the total capital adequacy and Common Equity Tier 1 (CET1) capital ratios remain within or above targets across economic and business cycles. Capital is managed on a forward-looking basis. The Bank remains appropriately capitalised under a range of normal and severe stress scenarios, which includes ongoing regulatory developments and expansion initiatives and corporate transactions. The Bank aims to back all economic risk with loss absorbing capital and remains well capitalised in the current environment

#### The currency used in this report is Pula and lowest denomination used is thousand (P'000).

#### 2.1 Basel III Common Equity Tier I Disclosure Template (With Transitional Adjustments) (Table 22)

| Commo | n Equity Tier I capital: instruments and reserves as at 31 December 2020  | (P'000)   |
|-------|---|-----------|
| 1     | Directly issued qualifying common share (and equivalent for non-joint stock companies) capital plus related stock surplus.  | 51,088    |
| 2     | Retained earnings   | 3,253,610 |
| 3     | Accumulated other comprehensive income (and other reserves)   | -         |
| 4     | Directly issued capital subject to phase out from CET1 CAPITAL (only applicable to non-joint stock companies)   | _         |
| 5     | Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1 CAPITAL)  | -         |
| 6     | Common Equity Tier I capital before regulatory adjustments  | 3,304,698 |
| Commo | n Equity Tier I capital: regulatory adjustments   |           |
| 7     | Prudential valuation adjustments  | _         |
| 8     | Goodwill (net of related tax liability)   | (26,963)  |
| 9     | Other intangibles other than mortgage-servicing rights (net of related tax liability)   | -         |
| 10    | Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)   | -         |
| 11    | Cash-flow hedge reserve   | -         |
| 12    | Shortfall of provisions to expected losses  | -         |
| 13    | Securitisation gain on sale (as set out in paragraph 562 of Basel II framework)   | -         |
| 14    | Gains and losses due to changes in own credit risk on fair valued liabilities   | -         |
| 15    | Defined-benefit pension fund net assets   | -         |
| 16    | Investments in own shares (if not already netted off paid-in capital on reported balance sheet)   | -         |
| 17    | Reciprocal cross-holdings in common equity  | -         |
| 18    | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold) | -         |

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 Table 22: Basel III Common Equity Tier I Disclosure Template (With Transitional Adjustments) [continued]

| Commo   | on Equity Tier I capital: instruments and reserves as at 31 December 2020  | (P'000)   |  |  |  |
|---------|--|-----------|--|--|--|
| 19      | Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold)  | -         |  |  |  |
| 20      | Mortgage servicing rights (amount above 10% threshold)   |           |  |  |  |
| 21      | Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)  |           |  |  |  |
| 22      | Amount exceeding the 15% threshold   | -         |  |  |  |
| 23      | of which: significant investments in the common stock of financials  | -         |  |  |  |
| 24      | of which: mortgage servicing rights  | -         |  |  |  |
| 25      | of which: deferred tax assets arising from temporary differences   | -         |  |  |  |
| 26      | National specific regulatory adjustments (IFRS 9 Provisions Transitional Adjustment)   | 31,598    |  |  |  |
| 27      | Regulatory adjustments applied to Common Equity Tier I due to insufficient Additional Tier I and Tier II to cover deductions   | -         |  |  |  |
| 28      | Total regulatory adjustments to Common equity Tier I   | 4635      |  |  |  |
| 29      | Common Equity Tier I capital (CET1 CAPITAL)  | 3,309,333 |  |  |  |
| Additio | nal Tier I capital: instruments  |           |  |  |  |
| 30      | Directly issued qualifying Additional Tier I instruments plus related stock surplus  | -         |  |  |  |
| 31      | of which: classified as equity under applicable accounting standards   | -         |  |  |  |
| 32      | of which: classified as liabilities under applicable accounting standards  |           |  |  |  |
| 33      | Directly issued capital instruments subject to phase out from Additional Tier I  | -         |  |  |  |
| 34      | Additional Tier I instruments (and CET1 CAPITAL instruments not included in row 5) issued by subsidiar-<br>ies and held by third parties (amount allowed in group AT1)   |           |  |  |  |
| 35      | of which: instruments issued by subsidiaries subject to phase out  | -         |  |  |  |
| 36      | Additional Tier I capital before regulatory adjustments  |           |  |  |  |
| 37      | Investments in own Additional Tier I instruments   | -         |  |  |  |
| 38      | Reciprocal cross-holdings in Additional Tier I instruments   | -         |  |  |  |
| 39      | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above 10% threshold) | -         |  |  |  |
| 40      | Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions)   | -         |  |  |  |
| 41      | National specific regulatory adjustments   | -         |  |  |  |
| 42      | Regulatory adjustments applied to Additional Tier I due to insufficient Tier II to cover deductions  | -         |  |  |  |
| 43      | Total regulatory adjustments to Additional Tier I capital  | -         |  |  |  |
| 44      | Additional Tier I capital (AT1)  | -         |  |  |  |
| 45      | Tier I capital (T1 = CET1 CAPITAL + AT1)   | 3,309,333 |  |  |  |
| Tierlca | pital: regulatory adjustments  |           |  |  |  |
| 46      | Directly issued qualifying Tier II instruments plus related stock surplus  | 398,642   |  |  |  |
| 47      | Directly issued capital instruments subject to phase out from Tier II  | -         |  |  |  |
| 48      | Tier II instruments (and CET1 CAPITAL and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier II)   |           |  |  |  |
| 49      | of which: instruments issued by subsidiaries subject to phase out  | -         |  |  |  |
| 50      | Unpublished Current Year's Profits   | 174,240   |  |  |  |
| 51      | 1 Provisions   |           |  |  |  |
| 52      | Tier II capital before regulatory adjustments  | 765,823   |  |  |  |

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### Table 22: Basel III Common Equity Tier I Disclosure Template (With Transitional Adjustments) [continued]

| Commo   | Common Equity Tier I capital: instruments and reserves as at 31 December 2020   |            |  |  |  |
|---------|---|------------|--|--|--|
| Additio | Additional Tier I capital: instruments  |            |  |  |  |
| 53      | Investments in own Tier II instruments  | -          |  |  |  |
| 54      | Reciprocal cross-holdings in Tier II instruments  | -          |  |  |  |
| 55      | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above the 10% threshold). | -          |  |  |  |
| 56      | Significant investments in the capital banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions).  | -          |  |  |  |
| 57      | National specific regulatory adjustments  | -          |  |  |  |
| 58      | Total regulatory adjustments to Tier II capital   | -          |  |  |  |
| 59      | Tier II capital (T2)  | 765,823    |  |  |  |
| 60      | Total capital (TC = T1 + T2)  | 4,075,156  |  |  |  |
| 61      | Total risk-weighted assets  | 17,938,385 |  |  |  |

| Capital ratios and buffers |  |        |  |  |
|----------------------------|--|--------|--|--|
| 62                         | Common Equity Tier I (as a percentage of risk weighted assets)   | 18.45% |  |  |
| 63                         | Tier I (as a percentage of risk-weighted assets)   | 18.45% |  |  |
| 64                         | Total capital (as a percentage of risk weighted assets)  | 22.72% |  |  |
| 65                         | Institution specific buffer requirement (minimum CET1 CAPITAL requirement plus capital conserva-<br>tion buffer plus countercyclical buffer requirements plus G-SIB buffer requirement, expressed as a percentage of risk weighted assets) | -      |  |  |
| 66                         | of which: capital conservation buffer requirement  | -      |  |  |
| 67                         | of which: bank specific countercyclical buffer requirement   | -      |  |  |
| 68                         | of which: G-SIB buffer requirement   | -      |  |  |
| 69                         |  |        |  |  |

| Common Equity Tier I available to meet buffers (as a percentage of risk weighted assets)  |  |  |  |  |
|---|--|--|--|--|
| National Common Equity Tier I minimum ratio (if different from Basel III minimum)   | -  |  |  |  |
| National Tier I minimum ratio (if different from Basel III minimum)   | -  |  |  |  |
| National total capital minimum ratio (if different from Basel III minimum)  | -  |  |  |  |
| below the thresholds for deduction (before risk-weighting)  |  |  |  |  |
| Non-significant investments in the capital of other financials  | -  |  |  |  |
| Significant investments in the common stock of financials   | -  |  |  |  |
| Mortgage servicing rights (net of related tax liability)  | -  |  |  |  |
| Deferred tax assets arising from temporary differences (net of related tax liability)   | -  |  |  |  |
| le caps on the inclusion of provisions in Tier II   |  |  |  |  |
| Provisions eligible for inclusion in Tier II in respect of exposures subject to standardised approach (prior to application of cap)             | 192,942  |  |  |  |
| Cap on inclusion of provisions in Tier II under standardised approach   | 192,942  |  |  |  |
| Provisions eligible for inclusion in Tier II in respect of exposures subject to internal ratings-based ap- proach (prior to application of cap) |  |  |  |  |
| Cap for inclusion of provisions in Tier II under internal ratings-based approach  | -  |  |  |  |
|   | National Common Equity Tier I minimum ratio (if different from Basel III minimum)National Tier I minimum ratio (if different from Basel III minimum)National total capital minimum ratio (if different from Basel III minimum)National total capital minimum ratio (if different from Basel III minimum)selow the thresholds for deduction (before risk-weighting)Non-significant investments in the capital of other financialsSignificant investments in the common stock of financialsMortgage servicing rights (net of related tax liability)Deferred tax assets arising from temporary differences (net of related tax liability)le caps on the inclusion of provisions in Tier IIProvisions eligible for inclusion in Tier II in respect of exposures subject to standardised<br>approach (prior to application of cap)Cap on inclusion of provisions in Tier II in respect of exposures subject to internal ratings-based<br>ap- proach (prior to application of cap) |  |  |  |

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### Table 22: Basel III Common Equity Tier I Disclosure Template (With Transitional Adjustments) [continued]

| Commo   | (P'000)   |   |  |  |  |
|---------|---|---|--|--|--|
| Capital | Capital instruments subject to phase - out arrangements (only applicable between 1 Jan 2015 and 1 Jan 2020) |   |  |  |  |
| 81      | 81 Current cap on CET1 CAPITAL instruments subject to phase out arrangements                                |   |  |  |  |
| 82      | Amount excluded from CET1 CAPITAL due to cap (excess over cap after redemptions and maturities)             | - |  |  |  |
| 83      | Current cap on AT1 instruments subject to phase out arrangements  | - |  |  |  |
| 84      | Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)                      | - |  |  |  |
| 85      | Current cap on T2 instruments subject to phase out arrangements   | - |  |  |  |
| 86      | Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)                       | - |  |  |  |

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### 2.2 Basel III Common Equity Tier I Disclosure Template (Fully Loaded) (Table 22)

| Commo | n Equity Tier I capital: instruments and reserves as at 31 December 2020  | (P'000)   |  |  |
|-------|---|-----------|--|--|
| 1     | Directly issued qualifying common share (and equivalent for non-joint stock companies) capital plus related stock surplus.  | 51,088    |  |  |
| 2     | Retained earnings   | 3,253,610 |  |  |
| 3     | Accumulated other comprehensive income (and other reserves)   |           |  |  |
| 4     | Directly issued capital subject to phase out from CET1 CAPITAL (only applicable to non-joint stock com-<br>panies)  | -         |  |  |
| 5     | Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1 CAPITAL)  |           |  |  |
| 6     | Common Equity Tier I capital before regulatory adjustments  | 3,304,698 |  |  |
| Commo | n Equity Tier I capital: regulatory adjustments   |           |  |  |
| 7.    | Prudential valuation adjustments  |           |  |  |
| 8.    | Goodwill (net of related tax liability)   | (26,963)  |  |  |
| 9.    | Other intangibles other than mortgage-servicing rights (net of related tax liability)   | -         |  |  |
| 10.   | Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)   | -         |  |  |
| 11.   | Cash-flow hedge reserve   |           |  |  |
| 12.   | Shortfall of provisions to expected losses  |           |  |  |
| 13.   | Securitisation gain on sale (as set out in paragraph 562 of Basel II framework)   |           |  |  |
| 14.   | Gains and losses due to changes in own credit risk on fair valued liabilities   |           |  |  |
| 15.   | Defined-benefit pension fund net assets   |           |  |  |
| 16.   | Investments in own shares (if not already netted off paid-in capital on reported balance sheet)   |           |  |  |
| 17.   | Reciprocal cross-holdings in common equity  |           |  |  |
| 18.   | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold) |           |  |  |
| 19.   | Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold)   |           |  |  |
| 20.   | Mortgage servicing rights (amount above 10% threshold)  |           |  |  |
| 21.   | Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)   |           |  |  |
| 22.   | Amount exceeding the 15% threshold  |           |  |  |
| 23.   | of which: significant investments in the common stock of financials   |           |  |  |
| 24.   | of which: mortgage servicing rights   |           |  |  |
| 25.   | of which: deferred tax assets arising from temporary differences  |           |  |  |
| 26.   | National specific regulatory adjustments (IFRS 9 Provisions Transitional Adjustment)  |           |  |  |
| 27.   | Regulatory adjustments applied to Common Equity Tier I due to insufficient Additional Tier I and Tier II to cover deductions  |           |  |  |
| 28.   | Total regulatory adjustments to Common equity Tier I  |           |  |  |
| 29.   | Common Equity Tier I capital (CET1 CAPITAL)   | 3,277,735 |  |  |

For the Quarter Ended 31 December 2020

 Table 22: Basel III Common Equity Tier I Disclosure Template (Fully Loaded)

| Commo   | n Equity Tier I capital: instruments and reserves as at 31 December 2020  | (P'000)    |  |  |  |
|---------|---|------------|--|--|--|
| Additio | nal Tier I capital: instruments   |            |  |  |  |
| 30.     | Directly issued qualifying Additional Tier I instruments plus related stock surplus   | -          |  |  |  |
| 31.     | of which: classified as equity under applicable accounting standardsof which: classified as liabilities under applicable accounting standardsDirectly issued capital instruments subject to phase out from Additional Tier I  |            |  |  |  |
| 32.     |   |            |  |  |  |
| 33.     |   |            |  |  |  |
| 34.     | Additional Tier I instruments (and CET1 CAPITAL instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)   |            |  |  |  |
| 35.     | <b>15.</b> of which: instruments issued by subsidiaries subject to phase out  |            |  |  |  |
| 36.     | Additional Tier I capital before regulatory adjustments   |            |  |  |  |
| 37.     | Investments in own Additional Tier I instruments  |            |  |  |  |
| 38.     | Reciprocal cross-holdings in Additional Tier I instruments  |            |  |  |  |
| 39.     | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above 10% threshold)      | -          |  |  |  |
| 40.     | Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions)  | -          |  |  |  |
| 41.     | National specific regulatory adjustments  |            |  |  |  |
| 42.     | Regulatory adjustments applied to Additional Tier I due to insufficient Tier II to cover deductions   |            |  |  |  |
| 43.     | Total regulatory adjustments to Additional Tier I capital   |            |  |  |  |
| 44.     | Additional Tier I capital (AT1)   |            |  |  |  |
| 45.     | Tier I capital (T1 = CET1 CAPITAL + AT1)  | 3,277,735  |  |  |  |
| Additio | nal Tier I capital: instruments   |            |  |  |  |
| 46.     | Directly issued qualifying Tier II instruments plus related stock surplus   | 398,642    |  |  |  |
| 47.     | Directly issued capital instruments subject to phase out from Tier II   |            |  |  |  |
| 48.     | Tier II instruments (and CET1 CAPITAL and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier II)  |            |  |  |  |
| 49.     | of which: instruments issued by subsidiaries subject to phase out   | -          |  |  |  |
| 50.     | Unpublished Current Year's Profits  | 174,240    |  |  |  |
| 51.     | Provisions  | 192,942    |  |  |  |
| 52.     | Tier II capital before regulatory adjustments   | 765,823    |  |  |  |
| Additio | nal Tier I capital: instruments   |            |  |  |  |
| 53.     | Investments in own Tier II instruments  |            |  |  |  |
| 54.     | Reciprocal cross-holdings in Tier II instruments  | -          |  |  |  |
| 55.     | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above the 10% threshold). |            |  |  |  |
| 56.     | Significant investments in the capital banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions).  |            |  |  |  |
| 57.     | National specific regulatory adjustments  |            |  |  |  |
| 58.     | Total regulatory adjustments to Tier II capital   |            |  |  |  |
| 59.     | Tier II capital (T2)  | 765,823    |  |  |  |
| 60.     | Total capital (TC = T1 + T2)  | 4,043,558  |  |  |  |
| 61.     | Total risk-weighted assets  | 17,938,385 |  |  |  |

For the Quarter Ended 31 December 2020

 Table 22: Basel III Common Equity Tier I Disclosure Template (Fully Loaded)

| Commo   | n Equity Tier I capital: instruments and reserves as at 31 December 2020   | (P'000) |
|---------|--|---------|
| Capital | ratios and buffers   |         |
| 62.     | Common Equity Tier I (as a percentage of risk weighted assets)   | 18.27%  |
| 63.     | Tier I (as a percentage of risk-weighted assets)   | 18.27%  |
| 64.     | Total capital (as a percentage of risk weighted assets)  | 22.54%  |
| 65.     | Institution specific buffer requirement (minimum CET1 CAPITAL requirement plus capital conserva-<br>tion buffer plus countercyclical buffer requirements plus G-SIB buffer requirement, expressed as a percentage of risk weighted assets) |         |
| 66.     | of which: capital conservation buffer requirement  | -       |
| 67.     | of which: bank specific countercyclical buffer requirement   | -       |
| 68.     | of which: G-SIB buffer requirement   | -       |
| 69.     |  | -       |
| Commo   | n Equity Tier I available to meet buffers (as a percentage of risk weighted assets)  |         |
| 70.     | National Common Equity Tier I minimum ratio (if different from Basel III minimum)  | -       |
| 71.     | National Tier I minimum ratio (if different from Basel III minimum)  | -       |
| 72.     | National total capital minimum ratio (if different from Basel III minimum)   | -       |
| Amount  | s below the thresholds for deduction (before risk-weighting)   |         |
| 73.     | Non-significant investments in the capital of other financials   | -       |
| 74.     | Significant investments in the common stock of financials  | -       |
| 75.     | Mortgage servicing rights (net of related tax liability)   | -       |
| 76.     | Deferred tax assets arising from temporary differences (net of related tax liability)  | -       |
| Applica | ble caps on the inclusion of provisions in Tier II   |         |
| 77.     | Provisions eligible for inclusion in Tier II in respect of exposures subject to standardised approach (prior to application of cap)  | 192,942 |
| 78.     | Cap on inclusion of provisions in Tier II under standardised approach  | 192,942 |
| 79.     | Provisions eligible for inclusion in Tier II in respect of exposures subject to internal ratings-based approach (prior to application of cap)  | _       |
| 80.     | Cap for inclusion of provisions in Tier II under internal ratings-based approach   | -       |
| Capital | instruments subject to phase-out arrangements (only applicable between 1 Jan 2015 and 1 Jan 2020)  |         |
| 81.     | Current cap on CET1 CAPITAL instruments subject to phase out arrangements  | -       |
| 82.     | Amount excluded from CET1 CAPITAL due to cap (excess over cap after redemptions and maturities)  | -       |
| 83.     | Current cap on AT1 instruments subject to phase out arrangements   | -       |
| 84.     | Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)   | -       |
| 85.     | Current cap on T2 instruments subject to phase out arrangements  | -       |
| 86.     | Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)  | _       |

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### 2.3: Transitional Disclosures as at 31 December 2020 (Table 22)

|        |  | December<br>2020 | September<br>2020 | June<br>2020  | March<br>2020 | December<br>2019 |
|--------|--|------------------|-------------------|---------------|---------------|------------------|
| Availa | ble Capital (P'000)  |                  |                   |               |               |                  |
| 1      | Common Equity Tier 1 (CET1)  | 3,309,333        | 2 996 646         | 3 0 2 8 2 4 4 | 3 028 244     | 3 0 2 8 2 4 4    |
| 1 (a)  | Fully loaded ECL accounting model  | 3,277,735        | 2965048           | 2965048       | 2965048       | 2965048          |
| 2      | Tier 1   | 3,309,333        | 2 996 646         | 3 0 2 8 2 4 4 | 3 0 2 8 2 4 4 | 3 0 2 8 2 4 4    |
| 2(a)   | Fully loaded ECL accounting model Tier 1   | 3,277,735        | 2965048           | 2965048       | 2965048       | 2965048          |
| 3      | Total Capital  | 4,075,156        | 4 106 101         | 3940478       | 4116276       | 3 887 288        |
| 3 (a)  | Fully loaded ECL accounting model<br>Total Capital                               | 4,043,558        | 4074503           | 3 877 282     | 4 053 080     | 3824092          |
| Risk W | eighted Assets (P'000)   |                  |                   |               |               |                  |
| 4      | Total Risk-Weighted Assets (RWA)   | 17,938,385       | 18,187 935        | 18,437 824    | 19,471013     | 19 569 313       |
| Risk-b | ased Capital Ratios as a Percentage of RWA                                       | (%)              |                   |               |               |                  |
| 5      | Common Equity Tier 1 ratio   | 18,45%           | 16.48%            | 16.42%        | 15.55%        | 15.47%           |
| 5 (a)  | Fully loaded ECL accounting model CET1 ratio                                     | 18.27%           | 16.30%            | 16.08%        | 15.23%        | 15.15%           |
| 6      | Tier 1 ratio   | 18.45%           | 16.48%            | 16.42%        | 15.55%        | 15.47%           |
| 6(a)   | Fully loaded ECL accounting model Tier<br>1 ratio                                | 18.27%           | 16.30%            | 16.08%        | 15.23%        | 15.15%           |
| 7      | Total Capital ratio  | 22.72%           | 22.58%            | 21.37%        | 21.14%        | 19.86%           |
| 7 (a)  | Fully loaded ECL accounting model Total<br>Capital ratio                         | 22.54%           | 22.40%            | 21.03%        | 20.82%        | 19.54%           |
| Additi | onal CET1 Buffer Requirements as a Percen  | tage of RWA      |                   |               |               |                  |
| 8      | Capital conservation buffer requirements (2.5% from 2019) (%)                    | -                | -                 | -             | -             | -                |
| 9      | Countercyclical requirements (%)   | -                | -                 | -             | -             | -                |
| 10     | Bank G-SIB or DD-SIB additional<br>requirements (%)                              | -                | -                 | -             | -             | -                |
| 11     | Total of bank CET1 specific buffer<br>requirements (%) (row 8+ row 9+ row<br>10) | -                | -                 | -             | -             | -                |
| 12     | CET1 available after meeting the bank's minimum capital requirements (P'000)     | -                | -                 | -             | -             | -                |

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#### 2.4 Capital requirements for credit risk

Portfolios subject to the standardised approach are disclosed separately for each portfolio.

| Table 24: Capital Adequacy Quantitative Disclosures as at 31 December 2020  |            | (P'000)                       |
|---|------------|-------------------------------|
| Portfolio   | RWA        | Minimum Capita<br>Requirement |
| ON-BALANCE SHEET EXPOSURES  |            |                               |
| Claims on Sovereign or Central banks  | 263,710    | 32,964                        |
| Claims on Public Sector Entities (PSEs) - one risk weight less favourable than sovereign  | 41,627     | 5,203                         |
| Claims on Banks   | 1,456,838  | 182,105                       |
| Claims on Corporates  | 2,161,843  | 270,230                       |
| Claims Included in the Retail Portfolios  | 5,170,791  | 646,349                       |
| Claims Secured by Residential Mortgage Property   | 2,432,377  | 304,047                       |
| Claims Secured by Commercial Real Estate  | 2,401,613  | 300,202                       |
| Other Assets  | 1,132,302  | 141,538                       |
| TOTAL ON-BALANCE SHEET AMOUNT   | 15,061,102 | 1,882,638                     |
| OFF BALANCESHEET EXPOSURES  |            |                               |
| Commitments   | 73,128     | 9,141                         |
| Certain transaction-related contingent items such as performance bonds, bid bonds, warrantees and standby letters of credit related to particular transactions. | 229,071    | 28,634                        |
| OTC Derivative transactions and credit derivative contracts   | 72,021     | 9,003                         |
| Total Failed Trades (sum Unsettled non-DvP trades and Failed non-DvP Trades)  | 17         | 2                             |
| TOTAL OFF-BALANCE SHEET AMOUNT  | 374,237    | 46,780                        |
| TOTAL EXPOSURE  | 15,435,338 | 1,929,417                     |

### 2.5 Capital requirements for market risk

Standardised Measurement Approach

| As at 31 December 2020 | (P'000)                     |
|------------------------|-----------------------------|
| RWA                    | Minimum Capital Requirement |
| 82,498                 | 10,312                      |

#### 2.6 Capital requirements for operational risk

Basic Indicator Approach

| As at June 30, 2020 | (P'000)                     |
|---------------------|-----------------------------|
| RWA                 | Minimum Capital Requirement |
| 2,420,549           | 302,569                     |



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### 2.7 Capital Adequacy ratio

Total and Tier I capital ratio - Standardised approach

| Tier I capital            | 3,309,333  |
|---------------------------|------------|
| Tier II capital           | 765,823    |
| Total Qualifying capital  | 4,075,156  |
| Total Risk weighted Asset | 17,938,385 |
| Tier I capital ratio      | 18.45%     |
| Total capital ratio       | 22.72%     |

### 2.8 Expanded Regulatory Balance Sheet

There is no difference between the regulatory consolidation and accounting consolidation.

#### Table 26: Expanded Regulatory Balance Sheet

|   | Balance sheet<br>as in published<br>financial<br>statements | Under<br>regulatory<br>scope of<br>consolidation |           |
|---|---|--|-----------|
| (P'000)   | As at period<br>end 31 Dec<br>2020                          | As at period<br>end 31 Dec<br>2020               | Reference |
| Assets  |   |  |           |
| Cash and balances at central banks                              | 1,367,617   | 1,367,617  |           |
| Items in the course of collection from other banks              | 56,105  | 56,105   |           |
| Trading portfolio assets  | 178,655   | 178,655  |           |
| Financial assets designated at fair value                       | -   | -  |           |
| Financial assets held to maturity                               | 7,274,263   | 7,274,263  |           |
| Derivative financial instruments                                | 68,236  | 68,236   |           |
| Loans and advances to banks                                     | 3,663,571   | 3,663,571  |           |
| Loans and advances to customers                                 | 14,118,607  | 14,118,607                                       |           |
| Reverse repurchase agreements and other similar secured lending | -   | -  |           |
| Available for sale financial investments                        | -   | -  |           |
| Current and deferred tax assets                                 | 173,140   | 173,140  |           |
| Prepayments, accrued income and other assets                    | 367,620   | 367,620  |           |
| Investments in associates and joint ventures                    | -   | -  |           |
| Goodwill and intangible assets                                  | 26,963  | 26,963   |           |
| of which goodwill   | 26,963  | 26,963   | А         |
| of which other intangibles (excluding MSRs)                     | -   | -  | В         |
| of which MSRs   | -   | -  | С         |
| Property, plant and equipment                                   | 580,322   | 580,322  |           |
| Total assets  | 27,875,099  | 27,875,099                                       |           |
| Liabilities   |   |  |           |
| Deposits from banks   | 511,752   | 511,752  |           |
| Items in the course of collection due to other banks            | -   | -  |           |
| Customer accounts   | 21,238,765  | 21,238,765                                       |           |
| Repurchase agreements and other similar secured borrowing       | -   | -  |           |
| Trading portfolio liabilities                                   | -   | -  |           |
| Financial liabilities designated at fair value                  | -   | -  |           |
| Derivative financial instruments                                | 32,488  | 32,488   |           |

For the Quarter Ended 31 December 2020

Table 26: Expanded Regulatory Balance Sheet [continued]

|   | Balance sheet<br>as in published<br>financial<br>statements | Under<br>regulatory<br>scope of<br>consolidation |           |
|---|---|--|-----------|
| (P'000)   | As at period<br>end 31 Dec<br>2020                          | As at period<br>end 31 Dec<br>2020               | Reference |
| Liabilities (continued)                                     |   |  |           |
| Debt securities in issue                                    | 238,470   | 238,470  |           |
| Other borrowings  | 871,531   | 871,531  |           |
| Accruals, deferred income and other liabilities             | 597,229   | 749,851  |           |
| Current and deferred tax liabilities                        | 207,382   | 207,382  |           |
| Of which DTLs related to goodwill                           | -   | -  | D         |
| Of which DTLs related to intangible assets (excluding MSRs) | -   | -  | E         |
| Of which DTLs related to MSRs                               | -   |  | F         |
| Subordinated liabilities                                    | 398,642   | 398,642  |           |
| Provisions  | 57,329  | 57,329   |           |
| Retirement benefit liabilities                              | -   | -  |           |
| Total liabilities   | 24,153,587  | 24,306,209                                       |           |
| Shareholders' Equity  |   |  |           |
| Paid-in share capital                                       | 51 088  | 51088  |           |
| of which amount eligible for CET1 CAPITAL                   | 51 088  | 51088  | Н         |
| of which amount eligible for AT1                            | -   | -  |           |
| Retained earnings   | 3,610,558   | 3,457,936  |           |
| Revaluation Reserve   | 59,866  | 59,866   |           |
| Accumulated other comprehensive income                      | -   | -  |           |
| Total shareholders' equity                                  | 3,721,512   | 3,568,890  |           |

#### 2.9 Extract of Basel III common disclosure

Table 27: Extract of Basel III common disclosure

|   | (P'000)  | Component of<br>regulatory capital<br>reported by bank | Source based on<br>Reference numbers<br>/letters of the balance<br>sheet under the regulatory<br>scope of consolidation<br>from step 2.5 |
|---|--|--|--|
| 1 | Directly issued qualifying common share (and equivalent for non-joint stock companies) capital plus related stock surplus. | 51,088   | Н  |
| 2 | Retained earnings  | 3,253,610  |  |
| 3 | Accumulated other comprehensive income (and other reserves)  | -  |  |
| 4 | Directly issued capital subject to phase out from CET1 CAPITAL (only applicable to non- joint stock companies)             | -  |  |
| 5 | Common share capital issued by subsidiaries and held by third parties (amount) allowed in group CET1 CAPITAL)              | -  |  |
| 6 | Common Equity Tier I capital before regulatory adjustments   | 3,304,698  |  |
| 7 | Prudential valuation adjustments   | -  |  |
| 8 | Goodwill (net of related tax liability)  | 29,963   | A-D  |

For the Quarter Ended 31 December 2020

### 3. Main features of the regulatory capital instruments

Table 28: Main features of regulatory capital instruments

|    | FNBB007   |  |
|----|---|--|
| 1  | Issuer  | FIRST NATIONAL BANK<br>BOTSWANA  |
| 2  | Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)                              | ISIN: BW0000001668   |
| 3  | Governing law(s) of the instrument  | Botswana   |
| 4  | Regulatory treatment  | Tier 2 Capital   |
| 5  | Transitional Basel III rules  | Fully Compliant  |
| 6  | Post-transitional Basel III rules   | Fully Compliant  |
| 7  | Eligible at solo/group/group and solo   | Group  |
| 8  | Instrument type (types to be specified by each jurisdiction)  | Unsecured Subordinated Notes   |
| 9  | Amount recognised in regulatory capital (Currency in mil, as of most recent reporting date)                   | BWP 161.84   |
| 10 | Par value of instrument   | BWP100   |
| 11 | Accounting classification   | Borrowings   |
| 12 | Original date of issuance   | 1 December 2016  |
| 13 | Perpetual or dated  | 10 Years No Call 5 Years   |
| 14 | Original maturity date  | 1 December 2026  |
| 15 | Issuer call subject to prior supervisory approval   | Yes  |
| 16 | Optional call date, contingent call dates and redemption amount   | 1 December 2021 Optional Call<br>Date, Issuer Entitled To Redeem<br>All Or Some Of The Notes |
| 17 | Subsequent call dates, if applicable  | Not Applicable   |
| 18 | Coupons / dividends   | Coupons Paid Quarterly   |
| 19 | Fixed or floating dividend/coupon   | Floating   |
| 20 | Coupon rate and any related index   | 180 Basis Points Above The<br>Bank Rate  |
| 21 | Existence of a dividend stopper   | None   |
| 22 | Fully discretionary, partially discretionary or mandatory   | Mandatory  |
| 23 | Existence of step up or other incentive to redeem   | Not Allowed  |
| 24 | Noncumulative or cumulative   | Not Applicable   |
| 25 | Convertible or non-convertible  | Not Applicable   |
| 26 | If convertible, conversion trigger (s)  | Not Applicable   |
| 27 | If convertible, fully or partially  | Not Applicable   |
| 28 | If convertible, conversion rate   | Not Applicable   |
| 29 | If convertible, mandatory or optional conversion  | Not Applicable   |
| 30 | If convertible, specify instrument type convertible into  | Not Applicable   |
| 31 | If convertible, specify issuer of instrument it converts into   | Not Applicable   |
| 32 | Write-down feature  | Not Applicable   |
| 33 | If write-down, write-down trigger(s)  | Not Applicable   |
| 34 | If write-down, full or partial  | Not Applicable   |
| 35 | If write-down, permanent or temporary   | Not Applicable   |
| 36 | If temporary write-down, description of write-up mechanism  | Not Applicable   |
| 37 | Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Notes are Subordinated to<br>Claims of General Creditors and<br>Claims of Depositors         |
| 38 | Non-compliant transitioned features   | Fully Compliant  |
| 39 | If yes, specify non-compliant features  | Fully Compliant  |

For the Quarter Ended 31 December 2020

### 3. Main features of the regulatory capital instruments [continued]

Table 28: Main features of regulatory capital instruments

|    | FNBB008   |  |
|----|---|--|
| 1  | Issuer  | FIRST NATIONAL BANK  |
|    |   | BOTSWANA   |
| 2  | Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)                              | ISIN: BW0000001700   |
| 3  | Governing law(s) of the instrument  | Botswana   |
| 4  | Regulatory treatment  | Tier 2 Capital   |
| 5  | Transitional Basel III rules  | Fully Compliant  |
| 6  | Post-transitional Basel III rules   | Fully Compliant  |
| 7  | Eligible at solo/group/group and solo   | Group  |
| 8  | Instrument type (types to be specified by each jurisdiction)  | Unsecured Subordinated Notes   |
| 9  | Amount recognised in regulatory capital (Currency in mil, as of most recent reporting date)                   | BWP 40.00  |
| 10 | Par value of instrument   | BWP100   |
| 11 | Accounting classification   | Borrowings   |
| 12 | Original date of issuance   | 1 December 2016  |
| 13 | Perpetual or dated  | 10 Years No Call 5 Years   |
| 14 | Original maturity date  | 1 December 2026  |
| 15 | Issuer call subject to prior supervisory approval   | Yes  |
| 16 | Optional call date, contingent call dates and redemption amount   | 1 December 2021 Optional Call<br>Date, Issuer Entitled To Redeem<br>All Or Some Of The Notes |
| 17 | Subsequent call dates, if applicable  | Not Applicable   |
| 18 | Coupons / dividends   | Coupons Paid Semi-Annually   |
| 19 | Fixed or floating dividend/coupon   | Fixed  |
| 20 | Coupon rate and any related index   | 7.48%  |
| 21 | Existence of a dividend stopper   | None   |
| 22 | Fully discretionary, partially discretionary or mandatory   | Mandatory  |
| 23 | Existence of step up or other incentive to redeem   | Not Allowed  |
| 24 | Noncumulative or cumulative   | Not Applicable   |
| 25 | Convertible or non-convertible  | Not Applicable   |
| 26 | If convertible, conversion trigger (s)  | Not Applicable   |
| 27 | If convertible, fully or partially  | Not Applicable   |
| 28 | If convertible, conversion rate   | Not Applicable   |
| 29 | If convertible, mandatory or optional conversion  | Not Applicable   |
| 30 | If convertible, specify instrument type convertible into  | Not Applicable   |
| 31 | If convertible, specify issuer of instrument it converts into   | Not Applicable   |
| 32 | Write-down feature  | Not Applicable   |
| 33 | If write-down, write-down trigger(s)  | Not Applicable   |
| 34 | If write-down, full or partial  | Not Applicable   |
| 35 | If write-down, permanent or temporary   | Not Applicable   |
| 36 | If temporary write-down, description of write-up mechanism  | Not Applicable   |
| 37 | Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Notes are Subordinated to Claims<br>of General Creditors and Claims<br>of Depositors         |
| 38 | Non-compliant transitioned features   | Fully Compliant  |
| 39 | If yes, specify non-compliant features  | Fully Compliant  |

For the Quarter Ended 31 December 2020

### 3. Main features of the regulatory capital instruments [continued]

Table 28: Main features of regulatory capital instruments

|          | FNBB010  |   |
|----------|--|---|
| 1        | Issuer   | FIRST NATIONAL BANK                                     |
| -        |  | BOTSWANA  |
| 2        | Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)   | ISIN: BW000002377                                       |
| 3        | Governing law(s) of the instrument   | Botswana  |
| 4        | Regulatory treatment   | Tier 2 Capital  |
| 5        | Transitional Basel III rules   | Fully Compliant   |
| 6        | Post-transitional Basel III rules  | Fully Compliant   |
| 7        | Eligible at solo/group/group and solo  | Group   |
| 8        | Instrument type (types to be specified by each jurisdiction)   | Unsecured Subordinated Notes                            |
| 9        | Amount recognised in regulatory capital (Currency in mil, as of most recent reporting date)  | BWP 196.802   |
| 9<br>10  | Par value of instrument  | BWP100  |
| 11       | Accounting classification  | Borrowings  |
| 12       | Original date of issuance  | 29 November 2019  |
| 13       | Perpetual or dated   | 10 Years No Call 5 Years                                |
| 14       | Original maturity date   | 02 December 2029  |
| 15       | Issuer call subject to prior supervisory approval  | Yes   |
| 16       | Optional call date, contingent call dates and redemption amount  | 02 December 2024 Optional                               |
| 10       |  | Call Date, Issuer Entitled To Re-                       |
|          |  | deem All Or Some Of The Notes                           |
| 17       | Subsequent call dates, if applicable   | Not Applicable  |
| 18       | Coupons / dividends  | Coupons Paid Quarterly                                  |
| 19       | Fixed or floating dividend/coupon  | Floating  |
| 20       | Coupon rate and any related index  | 200 Basis Points Above the                              |
|          |  | Bank Rate   |
| 21       | Existence of a dividend stopper  | None  |
| 22       | Fully discretionary, partially discretionary or mandatory  | Mandatory   |
| 23       | Existence of step up or other incentive to redeem  | Not Allowed   |
| 24       | Noncumulative or cumulative  | Not Applicable  |
| 25       | Convertible or non-convertible   | Not Applicable  |
| 26       | If convertible, conversion trigger (s)   | Not Applicable  |
| 27       | If convertible, fully or partially   | Not Applicable  |
| 28       | If convertible, conversion rate  | Not Applicable  |
| 29       | If convertible, mandatory or optional conversion   | Not Applicable  |
| 30       | If convertible, specify instrument type convertible into   | Not Applicable  |
| 31       | If convertible, specify issuer of instrument it converts into  | Not Applicable  |
| 32       | Write-down feature   | Not Applicable  |
| 33       | If write-down, write-down trigger(s)   | Not Applicable  |
| 34       | If write-down, full or partial   | Not Applicable  |
| 35       | If write-down, permanent or temporary  | Not Applicable  |
| 36<br>37 | If temporary write-down, description of write-up mechanism<br>Position in subordination hierarchy in liquidation (specify instrument type immediately senior | Not Applicable<br>Notes are Subordinated to             |
| 37       | to instrument)   | Claims of General Creditors and<br>Claims of Depositors |
| 38       | Non-compliant transitioned features  | Fully Compliant   |
| 39       | If yes, specify non-compliant features   | Fully Compliant   |